

COURSE PREREQUISITES

Course ID	Course Title	For FAC-C Certification	For Continuous Learning	Comments
CON 100	Shaping Smart Business Arrangements	None	None	
FCN 101	Contract Basics	None	None	
CON 121	Contract Planning	See note the note in the "Instructions/comments" box on the right	See note the note in the "Instructions/comments" box on the right	The FAC-C and DAWIA prerequisites for this course are different. When registering for this course, civilian agency workforce members should enter the following in the e text box, " CON 090 has been waived for FAC-C " and then continue with the registration process.
CON 124	Contract Execution	CON 121	CON 121	
CON 127	Contract Management	CON 124	CON 124	
FAC 023	Basic Contracting for GSA Schedules	None	None	
FAC 031	Small Business Programs	None	None	
CLC 057	Performance Based Payments and Value of Cash Flow	None	None	

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CLC 058	Introduction to Contract Pricing	None	None	
CON 170	Fundamentals of Cost and Price Analysis	<u>Required:</u> CON 127 and FAC 023 and FAC 031 and CLC 057 and CLC 058 <u>Recommended:</u> Basic math refresher	FAC-C Level II*	
CON 090	FAR Fundamentals	CON 170	For members of the Contracting Workforce: FAC-C Level I* For all other career fields: None	
FCN 190	FAR Fundamentals	CON 170	None	
CON 200	Business Decisions for Contracting	All FAC-C Level I training	For members of the Contracting Workforce: All FAC-C Level I training For all other career fields: None	

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CON 216	Legal Considerations in Contracting	All FAC-C Level I training	None	
CLC 056	Analyzing Contract Costs	None	None	
CON 270	Intermediate Cost and Price Analysis	<u>Required:</u> CON 170 and CLC 056 and CLC 057 and CLC 058 <u>Recommended:</u> A college level course in statistics, and basic proficiency in Excel	FAC-C Level III*	
CLC 051	Managing Government Property in the Possession of Contractors	None	None	
HBS 428	Negotiating	None	None	
CON 280	Source selection and Administration of Service Contracts	CON 270 and CLC 051 and HBS 428	FAC-C Level III*	

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Course ID	Course Title	For FAC-C Certification	For Continuous Learning	Comments
CON 290	Negotiation and Administration of Supply Contracts	CON 270 and CLC 051 and HBS 428	FAC-C Level III*	
CON 360	Contracting for Decision Makers	<u>Required:</u> All FAC-C Level I and II training <u>Recommended:</u> Four (4) years of experience in government contracting with at least one (1) year of experience after completing all FAC-C Level II training	FAC-C Level III	Individuals taking CON 360 for a certification outside the FAC-C program are responsible for meeting the requirements of that program prior to enrolling in CON 360.

**Workforce members and their supervisors taking CON 170, CON 270, CON 280, CON 290, or CON 370 for continuous learning purposes are responsible for ensuring they (a) have reviewed the learning objectives for the course, and, (b) have the required knowledge, skills and abilities to successfully perform in the class.*